

Hospitality



# Cleaning to Improve Guest Experience in Hospitality



Solutions for a cleaner stay for guests.

 **ProTeam**  
Cleaning for Health® Since 1987

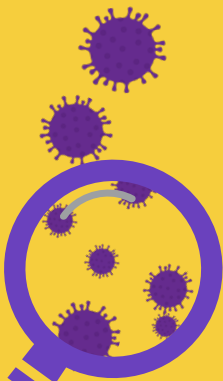
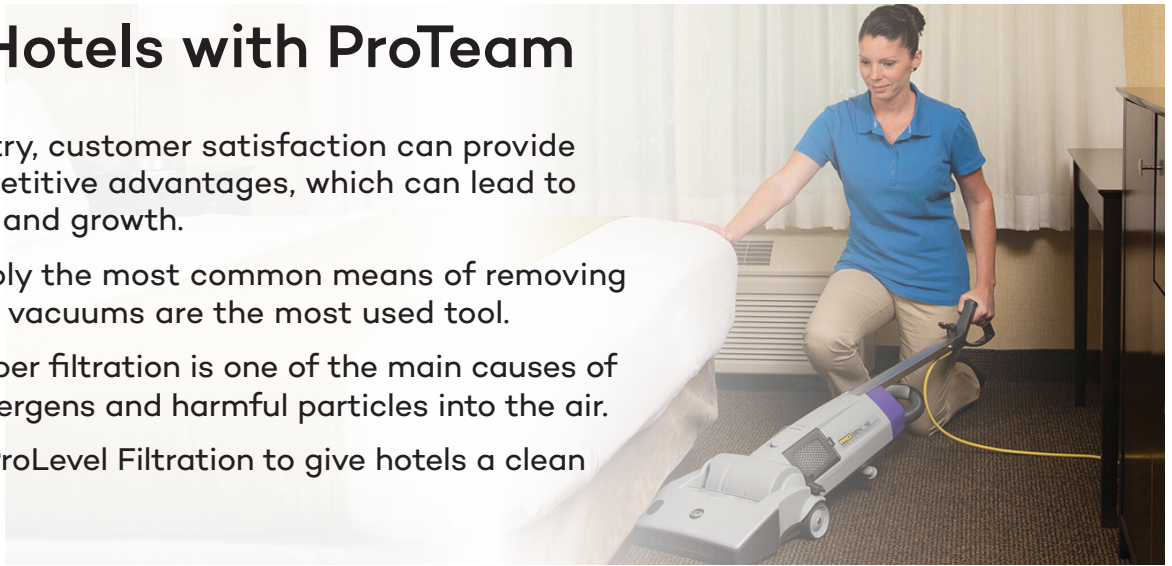
# Cleaning in Hotels with ProTeam

In the hospitality industry, customer satisfaction can provide hotels with major competitive advantages, which can lead to increase in profitability and growth.

Housekeeping is probably the most common means of removing potential allergens, and vacuums are the most used tool.

Vacuuming without proper filtration is one of the main causes of the reintroduction of allergens and harmful particles into the air.

ProTeam vacuums use ProLevel Filtration to give hotels a clean result.



A recent study found that of 568 adults who traveled for business and leisure, **71%** of respondents felt that **cleanliness was extremely important.**

Source - Ward, V. (2018, April 09). Do you know the factors that affect guest experience? Retrieved September 08, 2020, from <https://www.hospitalitynet.org/news/4087829.html>

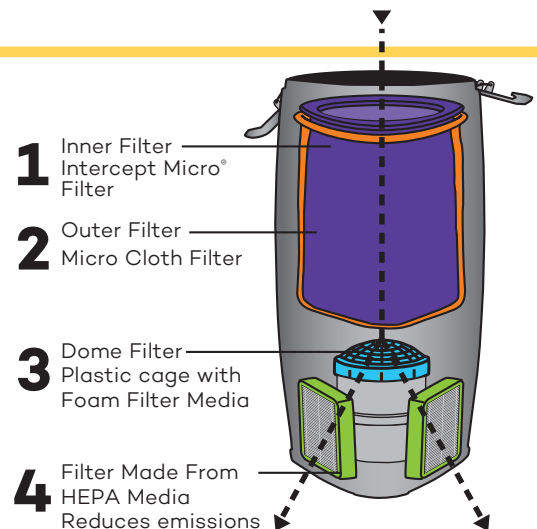
## ProTeam Vacuums Help Promote Cleaning for Health®

- **Clean carpet & hard surfaces** without stirring up dust.
- **The air stays cleaner**, reducing the need to dust as often.
- ProTeam vacuums are **designed to improve** indoor air quality.
- **Low decibel levels** reduce noise pollution.

## Cleaning for Health & ProLevel Filtration®

ProTeam vacuums safely contain and capture harmful particulate that can harm health and trigger asthma or allergies within a ProLevel Filtration system.

The unique ProTeam method of suction-vacuuming cleans carpets, hard floors, and other surfaces without stirring up dust – so the air stays cleaner and operators can work without breathing unhealthy air.



## TIME SAVINGS STUDY: 38% FASTER

5,000 SQ. FT. LOBBY & DINING AREA

	TIME TO CLEAN	DAYS/YR	YEARLY COST*
PROTEAM BACKPACK	41 Mins.	360	\$3,168
14" UPRIGHT	105 Mins.	360	\$8,190

ANNUAL SAVINGS UP TO **\$5,022**  
SAVINGS OVER 3-YEAR WARRANTY PERIOD **\$15,066**

Source - ISSA 612 Cleaning Times ([www.issa.com](http://www.issa.com)) / Used with permission.  
Source - Bureau of Labor Statistics (<http://www.bls.gov/ooh/>) | \*Using 13.00/hr.

### PROTEAM SUPER COACH PRO®

- Fast and efficient
- Clean with less effort

### PROTEAM PROFORCE®

- Cost effective dual motor
- Low profile with advanced filtration

### PROTEAM PROGEN®

- Service without tools
- Advanced maneuverability

### PROTEAM FREEFLEX®

- Hybrid cordless and corded unit

### PROTEAM PROGUARD® WET/DRY

- Handy for emergency spills
- Maneuverable

### PROTEAM GOFREE® FLEX PRO II

- Cordless efficiency
- Two battery options



## TIME SPENT VACUUMING

VACUUM TYPE	10,000 SF	25,000 SF	100,000 SF	500,000 SF	1,000,000 SF
Single Motor Upright	3.5 Hrs	8.8 Hrs	35 Hrs	175 Hrs	350 Hrs
ProTeam Dual Motor Upright	3.1 Hrs	7.7 Hrs	30.8 Hrs	154 Hrs	308 Hrs
ProTeam Cordless Upright**	2.7 Hrs	6.7 Hrs	26.9 Hrs	135 Hrs	269 Hrs
ProTeam Backpack	1.4 Hrs	3.4 Hrs	13.5 Hrs	67 Hrs	135 Hrs
ProTeam Backpack*	1 Hrs	2.5 Hrs	10 Hrs	50 Hrs	100 Hrs
ProTeam Cordless Backpack	56.7 Min	2.4 Hrs	9.5 Hrs	47 Hrs	95 Hrs

Sources— ISSA 612 Cleaning Times ([www.issa.com](http://www.issa.com)). Used with permission.

\*used in a Team Cleaning System | \*\* Based on recent field tests



**ProTeam vacuums are a quickest, most efficient & cost-effective method for clean-up.**



**NATIONAL PROUD PARTNER**

We Support Healthy Air | [Lung.org](http://Lung.org)

ProTeam is a proud partner of the American Lung Association. Together, we fight for clean indoor air so that we all can breathe easier.

For more information on indoor air quality, call 1-800-LUNG-USA or visit [Lung.org](http://Lung.org). ProTeam is a proud partner of the American Lung Association. The American Lung Association does not endorse product, device or service.



## RETURN ON INVESTMENT

	Average Cost of Upright*	Average Lifespan**	Average Cost over 3 years
GOOD	\$150.00	6 Months	\$900.00
BETTER	\$275.00	1 Year	\$825.00
<b>PROTEAM</b>	<b>\$489.00</b>	<b>3+ Years</b>	<b>\$489.00</b>

**SAVE 46% WITH PROTEAM**

\* Reflects 2020 pricing | \*\*Avg. 2 hr/5 days a week

**A ProTeam vacuum that is maintained lasts many years and has a multi-year warranty to back it up.**





# HOTEL CUTS VACUUMING TIME IN HALF WITH FREEFLEX CORDLESS UPRIGHT

**“If you had a lawn mower with a power cord, it would be inconvenient to move the cord all around your yard.”**

As the General Manager of Comfort Suites University in Lincoln, Neb., Eric Gambill thinks in practical terms. His hotel typically runs at full capacity, and with 59 guest suites to keep clean, his housekeepers need equipment that is easy-to-use, effective, and productive. That is why Gambill decided to test the ProTeam FreeFlex cordless hybrid upright vacuum, and found it cleans Comfort Suites twice as fast.

**“Vacuuming is a lot faster using the cordless upright, because you don’t have to keep moving the power cord from outlet to outlet,” said Gambill.**

Housekeepers were timed vacuuming 20 rooms with their regular corded uprights and then with the FreeFlex cordless upright. The FreeFlex cleaned a room twice as fast, reducing vacuuming time per room from 2 minutes to 1 minute. When added up, the FreeFlex covered an 80-minute vacuuming shift in just 40 minutes.

If Gambill were to implement the FreeFlex in all 59 guest rooms, he would save 369 hours of labor every year. With a \$9.50 average hourly wage, that adds up to \$3,409 saved annually just by switching to the FreeFlex cordless upright vacuums. At this savings, Gambill could outfit his entire staff with FreeFlex units and they will pay for themselves in the first year, providing a return every year after that.

**“When we save more time on vacuuming, I will send the workers home earlier and let them spend more time with their families,” said Gambill.**



**ProTeam**



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**105745 Rev. 1.21**