Surviving Budget Cuts & Cleaning More

K-12 Education

ProTeam®
Does your cleaning routine really work?

Approximately 13.8 million school days are missed each year due to asthma, according to the CDC National Center for Health Statistics. Students and faculty typically spend 85% to 90% of their time indoors, where pollutants are more concentrated than outdoors, sometimes by 10 or even 100 times.

Many schools receive funding based on the actual number of students in desks, and can’t afford to lose attendance due to indoor pollutants triggering health issues. Evidence continues to mount that indoor air quality (IAQ) directly impacts student academic performance and health.

Cleaning for Health® With ProTeam Vacuums

- Clean carpet and hard surfaces without stirring up dust
- The air stays cleaner, reducing the need to dust often
- Hear the difference with lower decibel levels which also reduces noise pollution

Remove and Prevent Facility Damage

Weather conditions can also significantly affect the cleanliness and safety of a school building. From rainy days leading to wet floors and mud-tracked hallways to accidental spills in classrooms, a ProGuard wet / dry vacuum is crucial in delivering a hygienic and hazard-free environment.

Applications

- Entryway / Walk
- Extreme Weather
- Transportation
- Emergency Spill
- Floor Stripping
- Jobsite
Experience High Performance

PROTEAM VACUUM ROI ANALYSIS

100,000 Sq. ft. Facility
Annual Savings using a ProTeam Cordless Backpack* versus a 14” Upright:

$87,688 / 73%

<table>
<thead>
<tr>
<th>VACUUM TYPE</th>
<th>SQ. FT. PER HOUR</th>
<th>DAILY LABOR COST*</th>
<th>MONTHLY LABOR COST</th>
<th>ANNUAL LABOR COST</th>
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</thead>
<tbody>
<tr>
<td>14” Upright</td>
<td>2,857</td>
<td>$455</td>
<td>$10,000</td>
<td>$120,120</td>
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<tr>
<td>ProTeam Backpack w/14” Tool</td>
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<td>$175.50</td>
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<td>ProTeam Cordless Backpack w/14” Tool</td>
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<td>$122.85</td>
<td>$2,703</td>
<td>$32,432</td>
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Source – ISSA 612 Cleaning Times (www.issa.com) Used with permission. *Based on $13 hour average wage
Source – Bureau of Labor Statistics (http://www.bls.gov/ooh/)

1/2 of the energy and effort needed to clean the same area as an upright.

“It's just like the name, GoFree; you can go anywhere with it,” said Matthew Brooks, Custodial Coordinator for Blue Valley School District in the Kansas City Metropolitan Area. The district uses the ProTeam GoFree Flex Pro cordless backpack vacuum to reduce vacuuming time and improve safety. It used to take three hours to vacuum 18 to 20 classrooms including hallways. Right away, the cordless backpack vacuum reduced that to just two hours. Now that the staff has been using the GoFree for a while, the time-savings is approaching 40%. Brooks attributes a lot of that savings to eliminating cord management tasks: unplugging, moving the cord, and plugging in again.
Simsbury public schools relies on ProTeam backpack vacuums & high dusting kits

In Simsbury, Connecticut, the local school district is comprised of seven schools and an administrative facility that make up over 750,000 sq. ft. of space. Steve Twitchell, the Supervisor of Buildings and Grounds, oversees maintenance of that space from floor to ceiling, using ProTeam vacuums.

“ProTeam backpack vacuums are fast, affordable, & built for speed. When a custodian puts on a ProTeam backpack, they keep moving until the space is clean.”

Simsbury custodians reach more areas with their High Dusting Kits. One school has a 14-foot wall of windows with windowsills that gather dust. Using the extension wands, a custodian can vacuum those windowsills with their feet safely on the ground.

It is critical to remove dust from every surface, because dust can be inhaled and trigger asthma and allergies. For Twitchell, creating healthy buildings is a top priority.

“Our ProTeam vacuums are so effective, we know we are doing our part to make our buildings healthy. The buildings look & feel so clean, people think our buildings are new.”